

## QUIZ

- 1. Key metrics in the Business canvas model are:
  - a) Key activities you measured
  - b) Target customers
  - c) Problems
  - d) All answer are correct
- 2. Cost structure is covered by:
  - a) Hosting
  - b) Distribution costs
  - c) Customer acquisition costs
- 3. In the field "Solution", need to be covered:
  - a) Top 3 Activities
  - b) Top 3 features
  - c) Top 3 audience channels
- 4. Revenue streams means:
  - a) Revenue model
  - b) Lifetime value
  - c) Revenue
  - d) All answers are corrected
- 5. First step in business canvas model is:
  - a) Define a solution
  - b) Define a problem
  - c) Define a market
  - d) Define a channeles











