

The 7 Step Decision Making Process

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Ask

Step 1

Questions:
Is it a problem?
Is it an opportunity?
Does it need to be solved?

Gather

Step 2

Information:
What's needed?
What's relevant?
What's not?

Analyze

Step 3

Options:
Interpretations of data?
Courses of action?
Alternatives?

Step 4

Develop

Ideas:
Which are creative & positive
By asking the right questions

Step 5

Evaluate

Select

Step 6

Solutions:
Considering risks
Potential problems
Consequences

Proposals:
Based on the right criteria?
Best fit for objectives?
Feasible, acceptable, desirable?

Step 7

Act

On a plan:
Secure commitment from stakeholders
Allocate & apply resources, monitor, evaluate